Leveraging Data to Enhance Impact in Primary Care

Ryan Donnelly
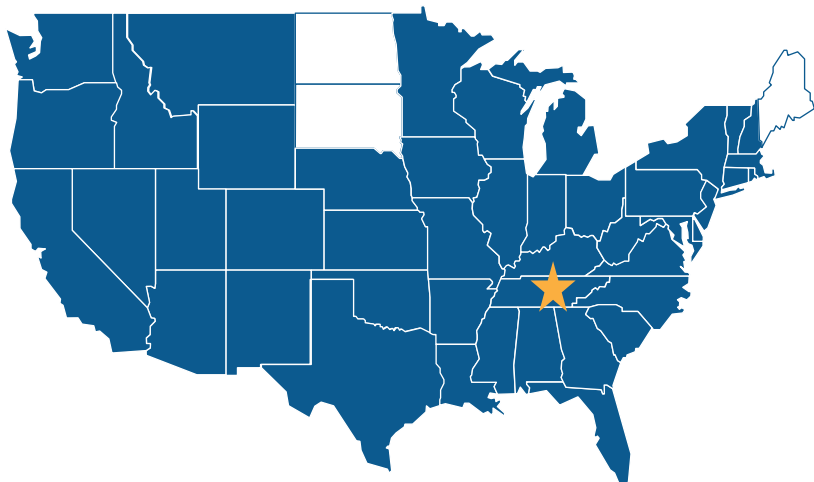
Senior Vice President, Strategy & Innovation
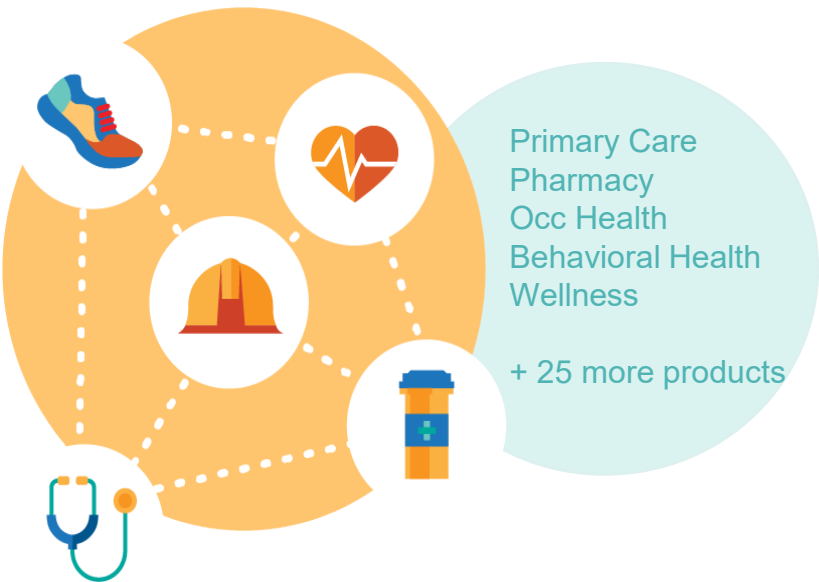
September 2023

Leading, nationwide provider of primary care

Premise Health serves organizations and their people with exceptional, whole-person healthcare across the United States
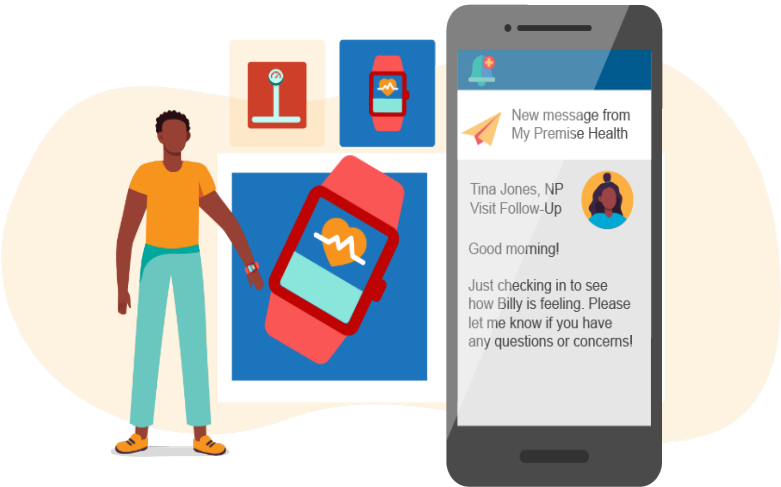
Leader in Primary Care Access

Robust, Integrated Care Delivery Model

Primary Care
Pharmacy
Occ Health
Behavioral Health
Wellness

+ 25 more products

Tech-Enabled, Personalized Experiences

New message from My Premise Health

Tina Jones, NP
Visit Follow-Up

Good morning!

Just checking in to see how Billy is feeling. Please let me know if you have any questions or concerns!

Premise Health.

Q3 - 2023

Costs are rising and many people are not getting the care or support the deserve
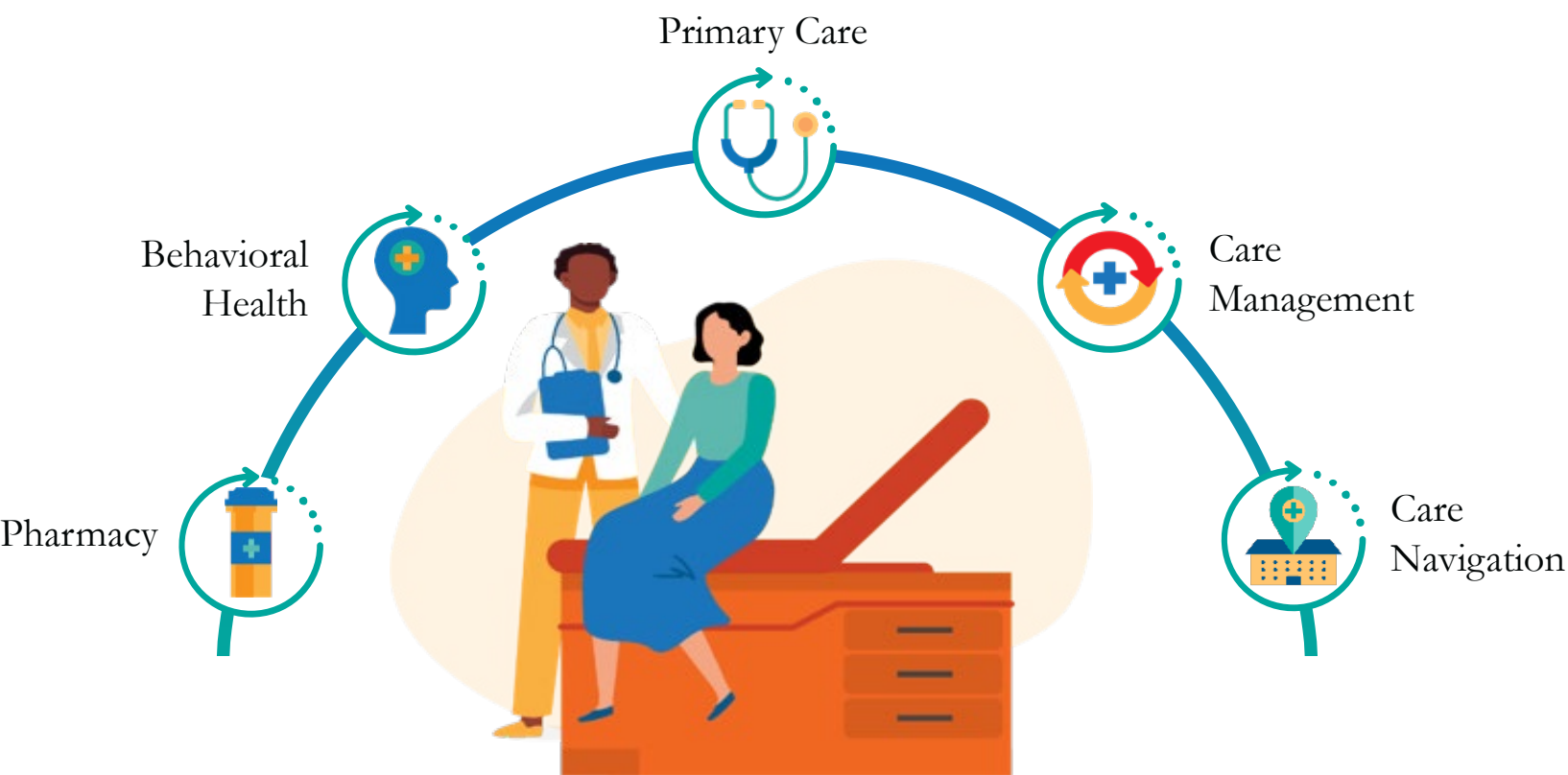

Rapidly rising costs

Growing prevalence of chronic disease

Barriers to access

Q3 - 2023

Premise's Advanced Primary Care model comprehensively supports members' needs

Primary Care

Behavioral Health

Pharmacy

Care Management

Care Navigation

And 25+ other products

Integrated Care Model

+

Convenient In-Person and Digital Access

+

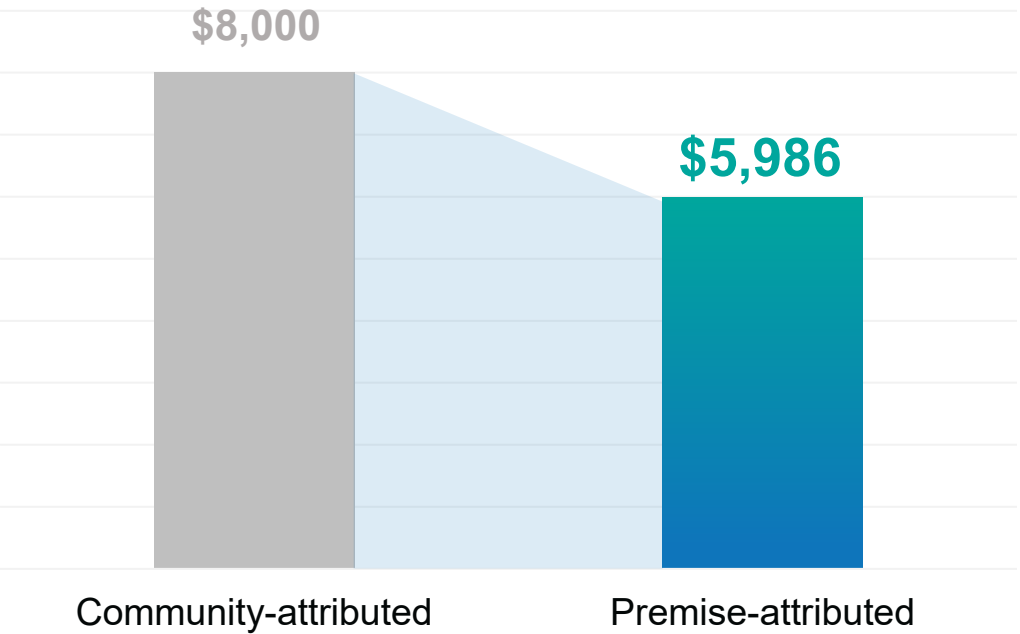More time for Member/Provider Interactions To Build Trust and Address Root Causes

=

Closed Care Gaps

Lower costly downstream care

Exceptional Member Experience

Premise Health®

Q3 - 2023

Premise Health Provides Significant Healthcare Cost Savings

Risk-adjusted Per Member Per Year Cost Comparison

$8,000 — Community-attributed

$5,986 — Premise-attributed

$2,014 per member per year total cost of care savings

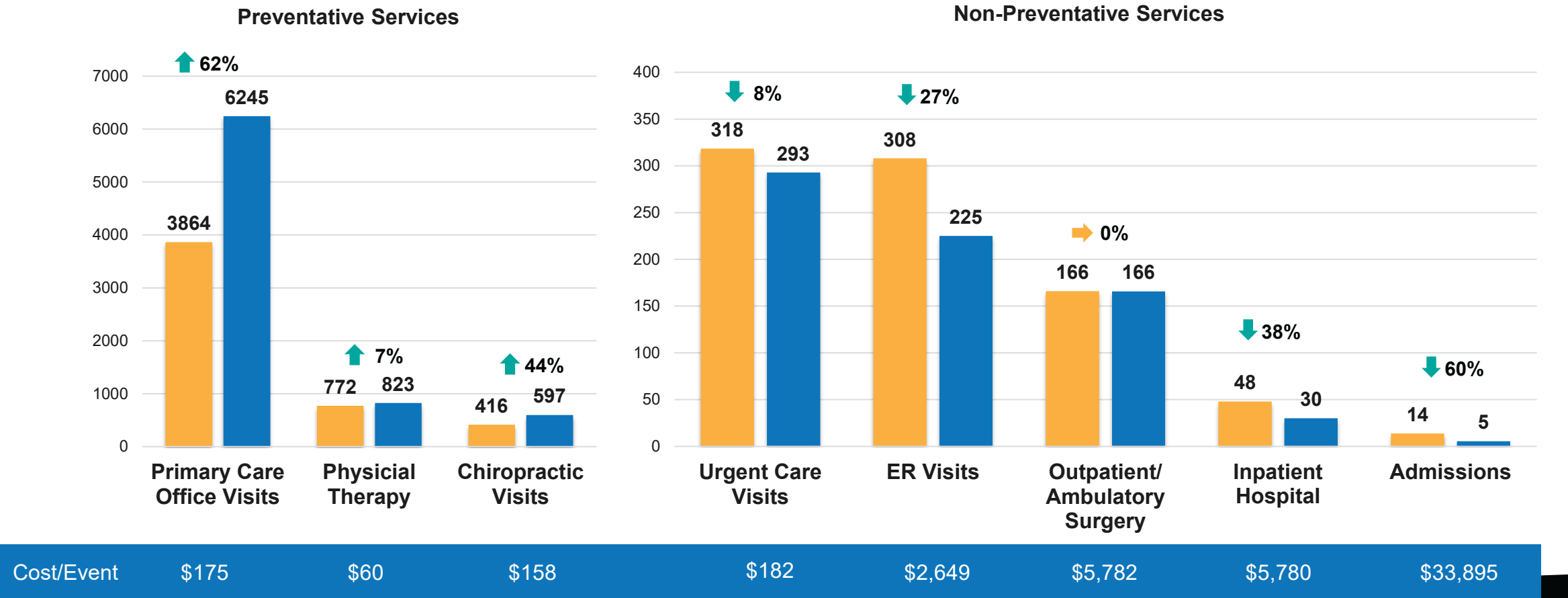**25%** average savings for Premise attributed members

Milliman-validated claims-based analysis on approx. 148,000 eligible lives representing 19 organization from nine industries

Q3 - 2023

Premise Members Receive More Preventative Care, Have Fewer Expensive Downstream Events

Premise-Attributed vs Community-Attributed Utilization (Utilization / 1,000 members) ■ Community Attributed ■ Premise Attributed

Preventative Services

- Primary Care Office Visits: Community Attributed 3864, Premise Attributed 6245 (↑ 62%)
- Physical Therapy: Community Attributed 772, Premise Attributed 823 (↑ 7%)
- Chiropractic Visits: Community Attributed 416, Premise Attributed 597 (↑ 44%)

Non-Preventative Services

- Urgent Care Visits: Community Attributed 318, Premise Attributed 293 (↓ 8%)
- ER Visits: Community Attributed 308, Premise Attributed 225 (↓ 27%)
- Outpatient/Ambulatory Surgery: Community Attributed 166, Premise Attributed 166 (→ 0%)
- Inpatient Hospital: Community Attributed 48, Premise Attributed 30 (↓ 38%)
- Admissions: Community Attributed 14, Premise Attributed 5 (↓ 60%)

Cost/Event	$175	$60	$158	$182	$2,649	$5,782	$5,780	$33,895

Premise Health.

6

Q3 - 2023

Significant investments in data and technology to impact costs, outcomes, and experience
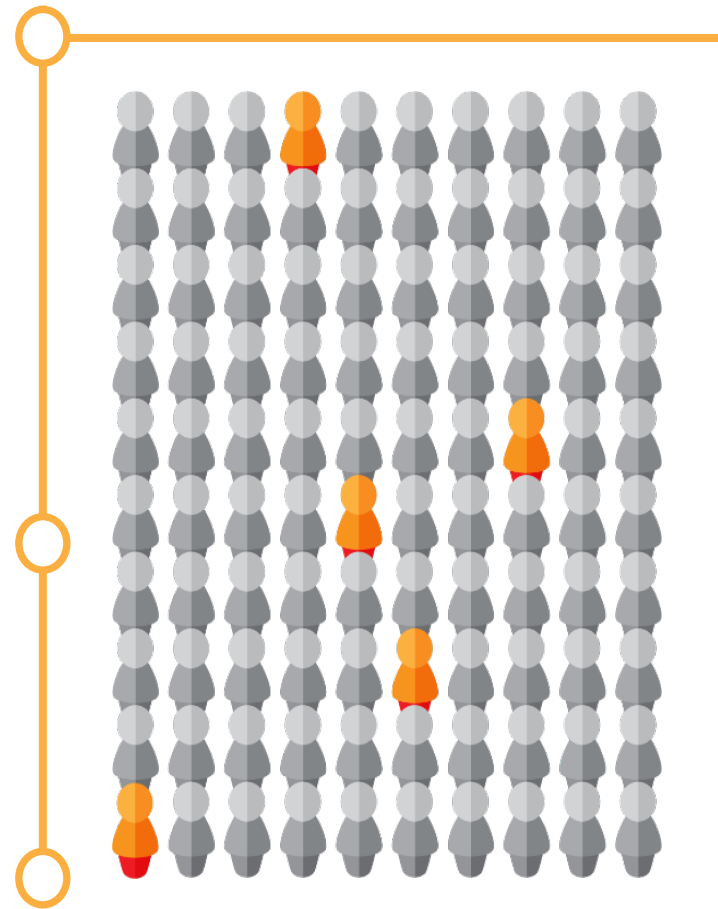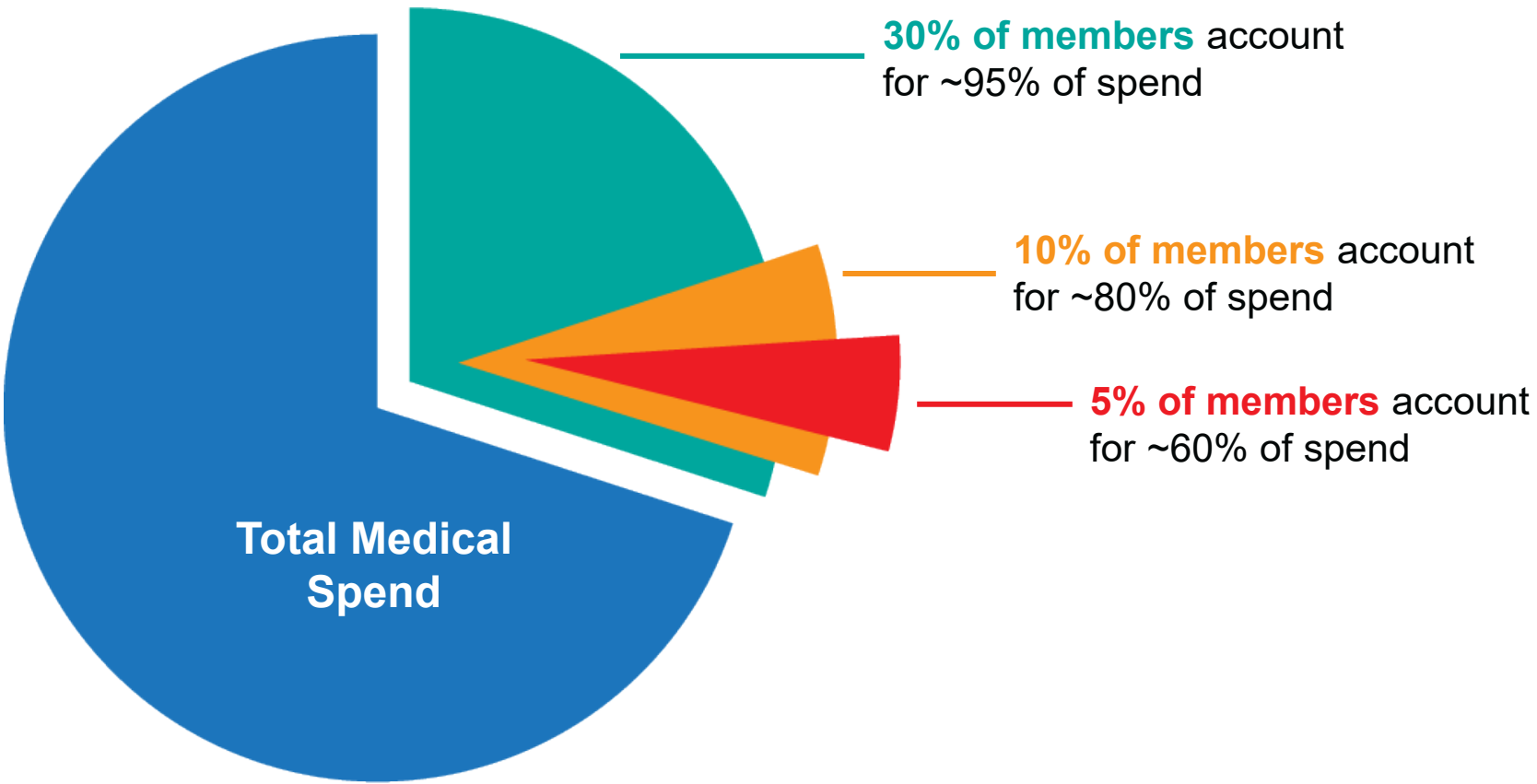
Q3 - 2023

Four Ways to Use Data to Enhance Impact in Primary Care

1. Identify

2. Empower

3. Navigate

4. Measure

Q3 - 2023

1 **Identify** and proactively engage high-cost, at-risk members

30% of members account for ~95% of spend

10% of members account for ~80% of spend

5% of members account for ~60% of spend
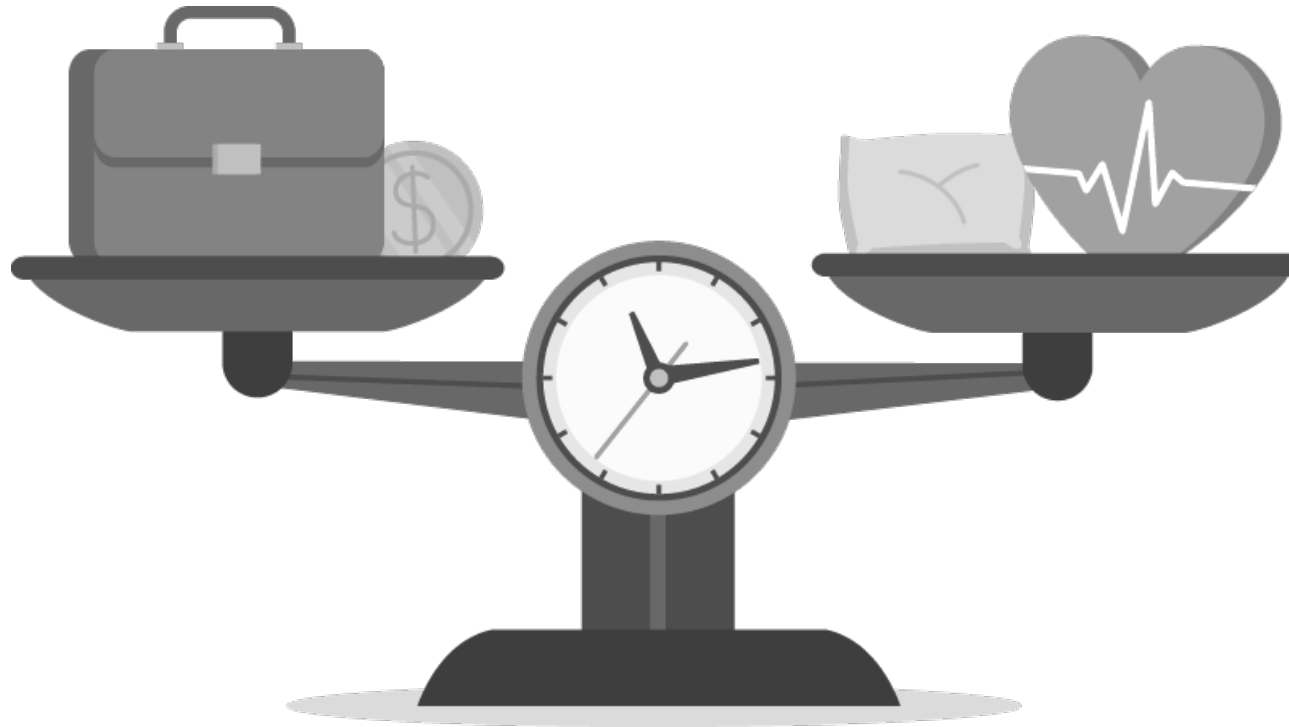
Total Medical Spend

Q3 - 2023

3 **Navigate** members to high-quality, cost-effective specialty care

Q3 - 2023

4 **Measure** results to continuously improve outcomes and performance

Q3 - 2023

Four Ways to Use Data to Enhance Primary Care Impact

1 **Identify** and proactively engage high-cost, at-risk members

2 **Empower** providers and care teams

3 **Navigate** members to high-quality, cost-effective specialty care

4 **Measure** results to continuously improve outcomes and performance

Premise Health.

Q3 - 2023